

**APPENDIX C, PRICING INDEX
TO DIR-TSO-2683
MERCURY COMMUNICATION SERVICES OF AUSTIN, LLC.**

PRODUCT CATEGORY		Customer Discount % off MSRP
HARDWARE		
NEC Small IP Phone System		47.95%
NEC Small to Medium Business IP Phone System		47.95%
NEC Enterprise IP Phone System		44.35%
NEC 3C/Spherical Category (Enterprise Software Based PBX)		31.15%
NEC Applications 1 Category (Licensing & Value Added Products)		50.35%
NEC Applications 2 Category (Third Party Apps and Hardware)		7.15%
Terminals Category (Endpoints)		47.95%
AVST CallXpress Category (Voicemail)		20.75%
AVST RightFax Group (Fax Server)		22.75%
Zeacom Category (Call Center Application)		22.75%
NOTE: Software must be bundled with hardware. This contract does not allow stand alone software purchases.		
TECHNICAL SERVICES	Per Hour	Discount % off MSRP
Training I - < 20 Users	\$100.00	10.75%
Training II - > 20 Users	\$125.00	10.75%
Project Coordination	\$75.00	10.75%
Service Technician I	\$100.00	10.75%
Service Technician II	\$150.00	5.75%